



NEWSLETTER VOL. 1

September 2019

ONE STOP FOR YOUR BUSINESS GROWTH AND CONNECTED ENVIRONMENT WITH NO ADDITIONAL COST!

Dear customer,

Welcome to the first edition of **Five Star Technology Group** newsletter.

In this space we will be providing updates on our new wins along with information about our services available to you. Take a moment to read the content and let us know how we can continue contributing to your growth and the discovery of opportunities. **Five Star Technology Group** provides one stop for your business growth and connected environment.

Our team will be glad to partner with you along your ride and are prepared to advise you on the right solutions that will help you to optimize your operations while adding value to your organization. We will grow with you and engage with valuable partnerships in order to bring you new products and solutions that will benefit your business needs.

Due to the dual compensation model established in the "channel" most of the services available at **Five Star** are delivered to your customers at no extra cost.

FSTG achieved new wins in the transportation vertical

FSTG through a ONE AT&T approach has positioned a holistic solution for **Fleet management and Telematics** and successfully met customers technical, timeline, budgetary, deployment and service requirements. Beyond the initial consultancy, **FSTG** project managed the deployment for AT&T mobility services, coordinating with all partners, stage/kit all tablets and ensured a positive AT&T customer experience.

High level details of the opportunity.

- **Fleet Management w/GeoTab:** 2,000 Devices; TCV over 3 years = \$1.75M
- **AT&T Mobility Agreement w/ Samsung Tab A Tablets:** 2,000 Devices; TCV over 3 years = \$1.9M
- **AirWatch / VMware Workspace ONE:** 2,000 Devices; TCV over 3 years = \$216K

You want to know more?

[Five Star Consultancy Services](#)



Five Star Technology Group expand wireline services

Starting July 2019, FSTG Expand network consulting services. From design to delivery, our team of consultants will ensure you leverage AT&T's latest networking technologies to securely meet the current and future connectivity needs of your organization and your partners.

We align our expert consultants in voice, data, security, and cloud applications with a service-oriented order and project management team to exceed our clients' expectations.

You have further questions regarding
[FSTG / Wireline-Consulting – Please don't hesitate to contact us.](#)



NEWS

Partnership Model



Balanced Productivity

Why
Choose
Us

How you protect your data?

Read the latest on:
["Capital One Breach Highlights Shortfalls of Encryption"](#)

Ask us how we can help your clients prevent, detect, and respond to cyberattacks!

info@fivestartechgroup.com

Five Star Technology Group Welcomes Rich Lawson!

FSTG proudly presents Rich Lawson as Vice President of Sales. As Vice President of Sales, Rich is responsible for driving new revenues across AT&T's wireline, applications, and mobility solutions portfolio. Prior to joining Five Star Technology Group, Rich held a diverse mix of leadership and technical consulting positions with AT&T during his 13 years of service. [FSTG / Our-team](#)



"With the integration of Wireline and Security Services in the Five Star portfolio, we will be enhancing the consulting capability to propose and drive solutions in an end-to-end environment for the benefit of our customers –
Jim Byrne"

COMPANY UPDATES